

Message Text

UNCLASSIFIED

PAGE 01 BONN 15799 301601Z
ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-01
INR-10 NSAE-00 ICA-20 TRSE-00 XMB-04 OPIC-06
SP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-07
CEA-01 /103 W

-----020969 311101Z /13

R 301858Z AUG 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 1451
INFO AMEMBASSY BERLIN
USMISSION USBERLIN

UNCLAS BONN 15799

E.O. 11652 N/A
TAGS: EEWT, GW, GE
SUBJECT: ECONOMICS MINISTRY RELEASES NEW FIGURES FOR
INTRA-GERMAN TRADE

1. ACCORDING TO STATISTICS RELEASED LAST WEEK BY FRG
MINISTRY FOR ECONOMICS, THE VOLUME OF TRADE BETWEEN THE
FRG AND THE GDR INCREASED TO A TOTAL OF OVER 4.3
BILLION UNITS OF ACCOUNT DURING THE FIRST HALF OF 1978,
AN INCREASE OF 6.6 PERCENT OVER THE SAME PERIOD IN 1977.
(COMPLETE REPORT BEING POUCHED TO DEPARTMENT)
FRG EXPORTS INCREASED BY 9.1 PERCENT DURING THIS PERIOD,
WHILE GDR EXPORTS TO THE FRG INCREASED BY ONLY 4.0
PERCENT. ALTHOUGH THE OVERALL INCREASE IN TRADE DURING
THIS PERIOD BETWEEN THE TWO GERMANIES IS A GREAT
IMPROVEMENT OVER THE SMALL INCREASE DURING THE LAST
HALF OF 1977 (1.9 PERCENT), IT DOES NOT EQUAL THE
GROWTH IN TRADE BETWEEN THE FRG AND THE OTHER STATE-
TRADING COUNTRIES, WHICH REACHED 10.8 PERCENT DURING
THE FIRST HALF OF 1978.

2. FRG EXPORTS TO THE GDR FOR THE FIRST SIX MONTHS OF
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 15799 301601Z

1978, WHICH TOTALLED 2,247 MILLION UNITS OF ACCOUNT,
EXPERIENCED THE GREATEST RATE OF GROWTH (50.2 PERCENT)
IN THE MACHINE CONSTRUCTION AND ELECTRICAL ENGINEERING
FIELDS. ALMOST HALF OF THE TOTAL SALES TO THE GDR IN
THIS CATEGORY WERE THE RESULT OF CONTRACTS SIGNED IN
1975 FOR LARGE INSTALLATIONS, SUCH AS THE ALMOST
COMPLETED FOUNDRY AT UECKERMUENDE AND ELECTRO-STEEL

PLANT AT HENNINGSSDORF. HOECHST/UHDE AG IS STILL BUILDING A CHEMICAL INSTALLATION NEAR SCHKOPAU IN SAXONY. INCREASES WERE ALSO RECORDED IN THE SALE OF CHEMICAL PRODUCTS, TEXTILES AND CLOTHING, AND UNREFINED PETROLEUM, WHEREAS SALES IN MOST OTHER CATEGORIES FELL.

3. GDR EXPORTS TO THE FRG, TOTALLING 2,060 MILLION UNITS OF ACCOUNT, DECLINED IN ALMOST ALL CATEGORIES EXCEPT TEXTILES AND CLOTHING AND WOOD PRODUCTS. STEEL EXPORTS FROM THE GDR DROPPED BY 21.4 PERCENT. THE OVERALL GROWTH IN GDR EXPORTS TO THE FRG WAS ONLY ACHIEVED AS A RESULT OF THE GREAT INCREASE IN SERVICES, NAMELY POSTAL PAYMENTS AND INVESTMENT TRANSACTIONS CONNECTED WITH THE REMOVAL OF REFUSE FROM WEST BERLIN. THE FRG MINISTRY OF ECONOMICS HAS ATTRIBUTED THE DROP IN GOODS PURCHASES FROM THE GDR TO HARSHLY COMPETITIVE BUSINESS CONDITIONS IN THE FRG.

4. THE MINISTRY OF ECONOMICS IS CONFIDENT THAT THE NEW TRADE FIGURES INDICATE BRIGHT PROSPECTS FOR GREATER FRG SALES TO THE GDR, ESPECIALLY SINCE INQUIRIES BY WEST GERMAN FIRMS REGARDING EXPORT TO THE GDR HAVE INCREASED SHARPLY IN RECENT MONTHS.

MEEHAN
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BONN 15799 301601Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, COMMUNITY RELATIONS, DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 30 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN15799
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780355-1189
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978085/aaaaadyb.tel
Line Count: 94
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 86f36f61-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1698488
Secure: OPEN
Status: NATIVE
Subject: ECONOMICS MINISTRY RELEASES NEW FIGURES FOR INTRA-GERMAN TRADE
TAGS: EEWT, GE, GC
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/86f36f61-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014